



## TRAINING WORKSHOP

2 Days

# Value Chains

TIPS Offices | 227 Lange Street | Nieuw Muckleneuk | Pretoria

18 – 19 August 2015

## BACKGROUND

The function of this workshop is to build research and policy capabilities in the South African government to better understand the dynamics of value chains, and in so doing to contribute to employment growth and productivity enhancement.

### The workshop will address the following issues:

- ⇒ *What are Value Chains? What differentiates them from simple input/output economic linkages?*
- ⇒ *How are value chains governed, and by whom, and how does this affect the capacity to upgrade?*
- ⇒ *What role do standards play in value chains?*
- ⇒ *Given intense competition, how do value chains upgrade and in what directions?*
- ⇒ *How does an understanding of value chain dynamics help firms to position themselves sustainably in various profitable end markets?*
- ⇒ *How can value chains be aligned to support and promote policy design and implementation?*
- ⇒ *How can value chains be aligned to support and promote productive policy design and implementation?*

**Workshop fees** (which includes teas, coffees and lunches): R5,000 (VAT excl) per participant.

**Registration closing date** is Friday 07 August 2015.

Seats will be reserved until the payment closing date of 11 August 2015

The workshop will be interactive and will combine formal presentations with the participation of government officials. In order to draw practical lessons useful to policymaking and implementation, the workshop will proceed through an ongoing focus on four value chains which are representative of other sectors:

- Capital equipment into the mining sector (also relevant to oil and gas and related sectors)
- Automobile assembly and components (also relevant to other assembly and metalworking industries)
- Clothing and textiles (also relevant to footwear, furniture and other consumer products)
- Agro-processing (relevant to a range of other soft commodity based sectors)

The workshops will be facilitated by Professor Mike Morris of the University of Cape Town, and Justin Barnes of Benchmarking and Manufacturing Analysts. Each of these facilitators has extensive experience of policy development and implementation in a range of sectors and countries (including, of course, South Africa) and are core members of a global research network responsible for the development of the global value chains framework

**If you are interested in attending this workshop please contact:**

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## ABOUT THE LECTURERS

**Mike Morris** is Professor in the School of Economics and Director of PRISM (Policy Research in International Services and Manufacturing) at the University of Cape Town. He has a PhD from the Institute of Development Studies at the University of Sussex. He has significant experience working with national, regional and international policy makers. Prof Morris has been the recipient of a number of major international research grants and managed a large number of research projects – the most recent being Making the Most of Commodities in Africa through the development of industrial linkages. In collaboration with Raphael Kaplinsky and David Kaplan this has led in 2012 to the publication of a book – One Thing Leads to Another: Promoting Industrialization by Making the Most of the Commodity Boom in Sub-Saharan Africa as well as a Special Issue of Resources Policy. He has published widely in the fields of development, political economy, international competitiveness, industrial restructuring and industrial policy, global value chains, clothing and textiles, automotive industry, social differentiation and economic growth. Mike Morris has been at the forefront of building a global network around utilizing global value chain analysis for research and policy work.

**Prof Justin Barnes** is Executive Chairman, B & M Analysts SA (Pty) Ltd and Chair of Industrial Studies. Justin Barnes is an acknowledged expert in the global manufacturing sector, having worked in manufacturing policy development since 1996. Major projects completed include the following:

- *Completed extensive research on various manufacturing value chains in South Africa (clothing, textiles, automotive assembly and components, furniture and food processing)*
- *Completed studies of the automotive assembly and components, clothing, textiles, furniture and food processing sectors in Argentina, Australia, Bangladesh, Botswana, Brazil, Lesotho, Swaziland, Tanzania, Thailand, and Turkey.*
- *Reviewed the Motor Industry Development Programme for the Department of Trade and Industry*
- *Co-developed the Automotive Production and Development Programme for the Department of Trade and Industry*
- *Completed a study investigating the potential of the South African Medium and Heavy Commercial Vehicle sector*
- *Completed a study investigating the introduction of a Production Incentive for the South African government's Department of Trade and Industry*
- *Compiled numerous firm-specific benchmarking reports for South African manufacturers and retailers*
- *Completed the Customised Sector Programme for the clothing and textiles industry on behalf of the South African government's Department of Trade and Industry*
- *Published numerous international articles on manufacturing competitiveness and policy-related issues*
- *Completed a review of the DCCS for the clothing and textiles federations of South Africa, Botswana, Lesotho, Namibia and Swaziland*
- *Advised the International Finance Corporation on the development of the Bangladesh clothing industry*
- *Compiled sector strategies for provincial governments in the Western Cape, KwaZulu-Natal and Northern Cape*

In addition to these completed research/strategy development projects, Justin Barnes is presently involved in a number of major industry development programmes in South Africa, including the Durban Automotive Cluster, the South African Automotive Benchmarking Club, and the KwaZulu-Natal and Cape Clothing and Textiles Clusters.

Note: The offering of the workshop is dependent on attracting a minimum number of 10 students by the time of the payment closing date while the maximum number of students is 20. Note that TIPS will not make refunds after the payment due date unless the workshop is cancelled. TIPS's invoice documentation (tax clearance, bank clearance, etc) will only be sent on request by registered post. It is therefore important to make sure that TIPS is on your organisation's list of preferred suppliers and to factor-in sufficient time for these processes

