TRADE POLICY AND SOUTH AFRICA (MODULE 1)

A Simulation of the SA-US AGOA negotiations!

Facilitated by Dr Faizel Ismail

Negotiating South Africa’s inclusion in the Extension of The African Growth and Opportunity Act (AGOA):

A Game of Chicken

WORKSHOP OBJECTIVES AND PURPOSE

The main objectives of the course are as follows:

- to provide insights into the world of trade negotiations and the use of institutional power by the dominant players (market size; political influence) and use of narratives/language to advance mercantilist interests
- to gain insights from South Africa’s bilateral relations with the EU, US and China and evaluate the changing global dynamics and implications for South Africa and the African Continent as a whole
- to focus on AGOA in order to provide participants with insights into the actual world of negotiations and what could be learnt from the SA-US AGOA negotiations

THE ORGANIZATION OF THE COURSE

The course will be facilitated over 3 MODULES.

1. The first module will focus on Bilateral Trade issues (21-23 February 2018)
2. The second module will focus on Regional Integration in Africa (20-22 June 2018)
3. The third module will focus on Multilateral Trade negotiations (Oct 2018)

Module ONE will have 6 Sessions:

| SESSION ONE | An Overview of the theory of comparative advantage and the debate on free trade |
| SESSION TWO | An overview of the SA-EU TDCA and EPA negotiations and a discussion of EU- AFRICA EPAs. |
| SESSION THREE | An overview of the SA-China and AFRICA- CHINA Trade Relations |
| SESSION FOUR | Background to the AGOA negotiations |
| SESSION FIVE | A Simulation of the AGOA negotiations |
| SESSION SIX | Reflections on the Simulations |

TIPS TRAINING WORKSHOP
Provide students with new and deep insights into an actual trade negotiation that will facilitate a discussion on:

- the role of power relations between players in trade negotiations and how this power is used in the process of the negotiations;
- an overview of the changing global trade architecture and South Africa’s relations with key bilateral trading partners;
- how ideas/language/narratives/research is used to advance particular interests and negotiating objectives of the dominant players.

**OUTCOMES**

**THE OUTCOMES THAT THE COURSE ASPIRES IS TO:**

Workshop fees: R8,000 (VAT incl) per participant

**Date:**
21-23 Feb 2018

**Venue:**
TIPS Office, 234 Lange St, Nieuw Muckleneuk, PTA